

RECRUITMENT PLAYBOOK

Recruit students for success

Establish your commitment to supporting student success in every stage of the recruitment process.

Use case #1: High school outreach

Cultivate relationships with feeder high schools (and their juniors and seniors) by providing a high-impact opportunity for college and career planning sponsored/curated by your institution.

- Collaborate with administration/counselors to give students the opportunity to complete the YouScience Discovery brain games during the school day.
- Deliver onsite opportunities within the classroom or 1-1 to help students apply their results to planning for college.
 - Help students explore best-fit careers and majors based on their results.
 - Form a substantive rapport with students and build trust with counselors.

Use case #2: Host a career and program exploration event

Engage prospective students by providing a highvalue experience to explore best-fit careers and majors. This demonstrates your commitment to their success and fosters positive relationships with students and parents.

 Provide students with an activation code before the event to complete their Discovery brain games to receive their personalized results.

- Engage students in a workshop to apply their results to career and major pathway exploration.
- Engage student ambassadors to share their YouScience experience with prospective students.

Use case #3: Include Discovery as part of yield strategy for deposited students

Include Discovery as a high-impact student engagement strategy during the spring and summer.

- Send activation codes to deposited students as part of demonstrating your commitment to their success.
- Offer workshop opportunities to help students apply their results to career and major pathway exploration and/or validation before they meet with an advisor/register for courses.
- Engage parents as part of this "preboarding" activity in supporting their child in planning for their future in college and beyond.

Contact our higher ed team to learn more at youscience.com/contact